

## Disability Advocates of Kent County Revenue and Expense through July 31, 2021

Revenue	Budget 2020-2021	YTD thru July 2021
Government Grant Support	\$ 915,450.40	\$ 760,276.33
Other Grant Support	\$ 206,750.00	\$ 164,750.00
Fee for Service	\$ 974,541.00	\$ 786,268.52
Fee for Service - Consumer Equipment/Pass-Through & Common Notice	\$ 413,840.00	\$ 218,389.02
Invest in Ability Dinner	\$ 64,200.00	\$ 64,205.01
Donations	\$ 100,000.00	\$ 59,335.31
Absolutely Accessible Kent (Event only)	\$ 25,000.00	\$ 12,424.56
Disability Awareness Day/ADA Celeb	\$ 7,500.00	\$ 11,500.00
In-kind	\$ 20,000.00	\$ 6,902.94
Co-pays	\$ 8,000.00	\$ 5,094.00
Miscellaneous	\$ 1,000.00	\$ 1,855.42
<b>Subtotal Revenue</b>	<b>\$ 2,736,281.40</b>	<b>\$ 2,091,001.11</b>
Released from Restriction from prior years	\$ 655,903.97	\$ 282,498.75
Temporarily Restricted for future years	\$ (383,024.47)	\$ -
<b>Operational Revenue</b>	<b>\$ 3,009,160.90</b>	<b>\$ 2,373,499.86</b>
<b>Expense</b>		
Salaries/Wages	\$ 1,406,693.29	\$ 1,144,691.54
Employee Benefits	\$ 380,744.66	\$ 302,974.84
Consulting/Contractual - IT, Payroll, Other	\$ 124,158.00	\$ 83,163.17
Office/Supplies Expense	\$ 52,655.00	\$ 40,546.46
Equipment Lease/Maintenance/Depreciation	\$ 6,460.00	\$ 4,590.02
Dues/Memberships/Other Admin	\$ 26,007.00	\$ 21,417.04
Occupancy	\$ 129,656.00	\$ 107,755.85
Telephone/Internet	\$ 15,240.00	\$ 12,693.97
Travel	\$ 25,287.50	\$ 12,317.83
Conferences/Trainings	\$ 19,375.00	\$ 5,086.78
Marketing/Communications	\$ 17,150.00	\$ 9,735.05
Audit/Legal	\$ 7,500.00	\$ 5,500.00
Insurance	\$ 7,830.00	\$ 7,501.80
Invest in Ability Dinner - Event Expense Only	\$ 12,500.00	\$ 12,495.37
Fundraising, Credit card fees	\$ 11,400.00	\$ 3,430.41
Absolutely Accessible Kent (Event only)	\$ 25,000.00	\$ 11,414.05
Dis Aware Day/ADA/Laughfest/Holiday Open Hd	\$ 7,500.00	\$ 7,869.86
Pass Through - Consumer Equipment	\$ 439,340.00	\$ 217,097.09
Inkind	\$ 20,000.00	\$ 6,902.94
<b>Subtotal Expense</b>	<b>\$ 2,734,496.45</b>	<b>\$ 2,017,184.07</b>
<b>Operational Revenue less Expense</b>	<b>\$ 274,664.45</b>	<b>\$ 356,315.79</b>
Less: Released from Restriction	\$ (655,903.97)	\$ (282,498.75)
Add in Temporarily Restricted	\$ 383,024.47	\$ -
<b>Subtotal Change in Net Assets</b>	<b>\$ 1,784.95</b>	<b>\$ 73,817.04</b>
<b>Capital Campaign</b>		
Revenue	\$ 120,000.00	\$ 1,404,338.00
Expense - Design/Strategy Fees	\$ 60,000.00	\$ 65,876.25
Expense - Fundraising	\$ 60,000.00	\$ 72,476.37
<b>Capital Campaign Revenue less Expense</b>	<b>\$ -</b>	<b>\$ 1,265,985.38</b>
<b>Total Revenue</b>	<b>\$ 2,856,281.40</b>	<b>\$ 3,495,339.11</b>
<b>Total Expense</b>	<b>\$ 2,854,496.45</b>	<b>\$ 2,155,536.69</b>
<b>Total Change in Net Assets</b>	<b>\$ 1,784.95</b>	<b>\$ 1,339,802.42</b>