

Disability Advocates of Kent County
Revenue and Expense
October - December 2018

Revenue	YTD thru December 2017	YTD thru December 2018	2018-2019 Budget
Government Grant Support	\$ 112,732.61	\$ 162,327.43	\$ 639,993.00
Other Grant Support	\$ -	\$ 10,000.00	\$ 286,500.00
Fee for Service	\$ 347,133.78	\$ 303,650.83	\$ 1,285,003.00
Invest in Ability Dinner	\$ 62,415.00	\$ 96,470.24	\$ 85,000.00
Donations	\$ 27,288.22	\$ 13,942.25	\$ 125,000.00
Other Events		\$ -	\$ 6,500.00
In-kind	\$ 7,098.00	\$ 8,991.00	\$ 75,000.00
Co-pays	\$ 2,025.00	\$ 1,775.00	\$ 9,500.00
Miscellaneous	\$ 186.74	\$ 109.91	\$ 1,000.00
Total Revenue	\$ 558,879.35	\$ 597,266.66	\$ 2,513,496.00
Released from Restriction from prior years	\$ 104,616.26	\$ 86,123.26	\$ 645,640.00
Temporarily Restricted for future years	\$ -	\$ -	\$ (432,785.00)
Operational Revenue	\$ 663,495.61	\$ 683,389.92	\$ 2,726,351.00
Expenses			
Salaries/Wages	\$ 315,144.72	\$ 356,401.11	\$ 1,495,808.81
Employee Benefits	\$ 80,273.26	\$ 88,130.69	\$ 365,804.47
Consulting/Contractual	\$ 35,059.64	\$ 4,988.89	\$ 20,230.00
Office Expense	\$ 4,106.62	\$ 3,076.42	\$ 42,374.00
Equipment Maintenance/Depreciation	\$ 1,555.00	\$ 1,625.84	\$ 7,280.00
Dues/Memberships/Other Admin	\$ 6,806.53	\$ 12,778.63	\$ 50,048.00
Occupancy	\$ 31,993.00	\$ 31,755.89	\$ 129,208.00
Telephone	\$ 4,159.33	\$ 4,489.71	\$ 18,060.00
Travel	\$ 11,464.18	\$ 7,692.15	\$ 52,904.00
Conferences/Trainings	\$ 2,850.50	\$ 6,777.57	\$ 31,372.00
Marketing	\$ 183.79	\$ 4,076.35	\$ 46,850.00
Audit/Legal	\$ 6,000.00	\$ 2,500.00	\$ 8,000.00
Insurance	\$ 2,149.50	\$ 2,309.75	\$ 8,450.00
Invest in Ability Dinner - Event Expense On	\$ 19,166.56	\$ 32,153.88	\$ 35,000.00
Fundraising	\$ 461.89	\$ 655.16	\$ 10,200.00
Other Events	\$ -	\$ 75.84	\$ 4,600.00
Pass Through - Consumer Equipment	\$ 61,907.96	\$ 67,677.96	\$ 262,129.00
Inkind	\$ 7,098.00	\$ 8,991.00	\$ 75,000.00
Total Expense	\$ 590,380.48	\$ 636,156.84	\$ 2,663,318.28
Operational Revenue less Expense	\$ 73,115.13	\$ 47,233.08	\$ 63,032.72
Less: Released from Restriction	\$ (104,616.26)	\$ (86,123.26)	\$ (645,640.00)
Add in Temporarily Restricted	\$ -	\$ -	\$ 432,785.00
Change in Net Assets	\$ (31,501.13)	\$ (38,890.18)	\$ (149,822.28)